The Job Developers Handbook Practical Tactics for Customized Employment

By David Hammis

Brookes Publishing. Paperback. Book Condition: New. Paperback. 264 pages. Dimensions: 10.7in. x 8.5in. x 0.5in.One of the most practical employment books available, this forward-thinking guide walks employment specialists step by step through customized job development for people with disabilities, revealing the best ways to build a satisfying, meaningful job around a persons preferences, skills, and goals. Internationally known for their innovative, proactive job development strategies, the authors motivate readers to expand the way they think about employment opportunities and develop creative solutions. Readers will get fresh, proven tips and ideas for every aspect of job development for youth and adults with significant support needs: discovering who the person is and what he or she really wantsensuring goodness of fit between employer and employeefindingor creatinghidden jobs in smaller companiesempowering people through resource ownership (investing in resources that employers need)skillfully negotiating job duties while managing conflicts that might arisecreatively maximizing benefits using social security work incentivesencouraging family support while respecting the individual as an adultTo make each part of job development easier, the book arms readers with practical content they can really use: easy-to-follow, step-by-step guidelines; checklists of critical questions to answer; success stories in both urban and rural settings; and sample...

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